

Infosys (NYSE: INFY) announces results for the Quarter ended December 31, 2017

Reported year-on-year revenue growth of 3.0% in INR terms for the quarter and 24.3% operating margin

Bengaluru, India – January 12, 2018

1. Highlights of financial results for the quarter and nine months ended December 31, 2017

- Q3 revenues grew year-on-year by 8.0% in USD terms; 5.8% in constant currency terms; 3.0% in INR terms
- Q3 revenues grew sequentially by 1.3% in INR terms; 0.8% in constant currency terms
- Q3 operating margin improved to 24.3% from 24.2% in Q2 18
- Q3 EPS at ₹ 22.55, year-on-year growth of 39.0% and sequential growth of 38.3%
- Q3 EPS of ₹ 22.55 includes positive impact of ₹ 6.29 from Advance Pricing Agreement (APA) with the US IRS
- 9 months year-on-year revenue growth at 2.1% in INR terms; 5.6% in constant currency terms
- Q3 cash flow from operating activities were at ₹ 4,257 crore, compared to ₹ 2,831 crore in Q2 18
- Utilization excluding trainees at all-time high of 84.9%
- Q3 standalone attrition declined to 15.8% from 17.2% in Q2 18
- FY 18 revenue guidance in constant currency retained at 5.5%-6.5%
- FY 18 operating margin range unchanged at 23%-25%

Financial Highlights

Consolidated results under International Financial Reporting Standards (IFRS) for the quarter ended December 31, 2017

- Revenues were ₹ 17,794 crore for the quarter ended December 31, 2017
- Operating profit was ₹ 4,319 crore for the quarter ended December 31, 2017  
QoQ growth of 1.7%; YoY decline of 0.4%
- Net profit was ₹ 5,129 crore for the quarter ended December 31, 2017  
QoQ growth of 37.6%; YoY growth of 38.3%
- Basic EPS at ₹ 22.55 for the quarter ended December 31, 2017

During the quarter, on account of the conclusion of an APA with the US IRS, net profit has increased which has led to an increase in Basic EPS by ₹ 6.29 for the quarter

Consolidated results under International Financial Reporting Standards (IFRS) for the nine months ended December 31, 2017

- Revenues were ₹ 52,439 crore for the nine months ended December 31, 2017  
YoY growth of 2.1% in reported terms; 5.6% in constant currency terms
- Operating profit was ₹ 12,676 crore for the nine months ended December 31, 2017  
YoY decline of 0.1%
- Net profit was ₹ 12,339 crore for the nine months ended December 31, 2017  
YoY growth of 14.8%

During the nine months period ended December 31, 2017, on account of the conclusion of an APA with the US IRS, net profit has increased which has led to an increase in Basic EPS by ₹ 5.81

“It is a privilege for me to be appointed as the CEO & MD of Infosys, helping our clients navigate the digital future and employees build new skills and capabilities. Our Q3 performance is strong. We had 8% year-on-year growth and 24.3% operating margin with US\$ 593 million of free cash flow.” said Salil Parekh, CEO & MD. “We are progressing towards stability and are well positioned to serve our clients in the new areas of demand” he added.

“Increased adoption of our digital offerings and new services helped stabilize price realization. We were able to grow client relationships across revenue categories.” said Pravin Rao, COO. “During the quarter, we provided compensation increases and higher variable payouts to our employees. Our investments in employees continues to deliver results as reflected in lower attrition.”

“Our operating margins were stable on the back of broad-based improvement in operational efficiency parameters. Our cash generation continued to be robust during the quarter.” said M.D. Ranganath, CFO. “We successfully executed the share buyback of ₹ 13,000 crores in line with our capital allocation policy.”

## 2. Outlook for FY 2018

The Company’s outlook (consolidated) for the fiscal year ending March 31, 2018, under IFRS is as follows:

- Revenues are expected to grow 5.5%-6.5% in constant currency\*;
- Revenues are expected to grow 2.1%-3.1% in INR terms based on the exchange rates as of December 31, 2017\*\*

\*FY 17 constant currency rates - AUD/USD – 0.75; Euro/USD – 1.09; GBP/USD – 1.30

\*\*Currency rates as of December 31, 2017 – 1 US \$ = ₹63.88

### 3. Board and Management Changes

Based on the recommendations of the Nomination and Remuneration Committee, the Board in its meeting held on December 2, 2017 appointed Salil Parekh as the Chief Executive Officer and Managing Director of the Company with effect from January 2, 2018 for a period of 5 years, subject to the approval of shareholders and other regulatory requirements, if any. The Board re-designated Pravin Rao as the Chief Operating Officer and Whole Time Director with effect from January 2, 2018 upon stepping down as the interim Chief Executive Officer and Managing Director in accordance with the terms of his appointment. Further, Pravin Rao shall hold the office of Whole Time Director up to August 17, 2022.

The postal ballot notice dated January 3, 2018 seeking the approval of shareholders including the terms of appointment of the above changes is available on the Company's website at the following link- <https://www.infosys.com/investors/Documents/postal-ballot-jan2018.pdf>

Rajesh K. Murthy, President, has resigned from the company for personal reasons. His last date with Infosys will be January 31, 2018. The Board places on record its deep appreciation for his commitment to Infosys over the last 26 years and wishes him the very best for his future endeavours.

### 4. Committee of Directors

The Committee of Directors was formed on April 13, 2017 to support and advise the management in executing the Company's strategy. With the appointment of Salil Parekh as the CEO and Managing Director of the Company, the Committee of Directors stands dissolved with effect from January 12, 2018.

### 5. Update on Shareholders consultation by SRC

The Company has completed the previously announced shareholder consultation. The feedback received was presented and taken on record by the Board on January 11, 2018

### 6. Signing of the Advance Pricing Agreement (“APA”) with the US Internal Revenue Service

Infosys has concluded an Advance Pricing Agreement (“APA”) with the U.S. Internal Revenue Service (“IRS”). Under the APA, Infosys and the IRS have agreed on the methodology to allocate revenues and compute the taxable income of the Company's U.S. operations. This agreement covers financial years from 2011 to 2021. The APA will enhance predictability of Infosys' tax obligations in respect of its U.S. operations.

In accordance with the APA, Infosys has reversed tax provisions of approximately ₹ 1,432 crore made in previous periods which are no longer required (both under International Financial Reporting Standards and Indian Accounting Standards). Further, in line with the APA, Infosys expects to payout approximately US\$ 233 million due to the difference between the taxes payable for prior periods as

per the APA and the actual taxes paid for such periods. This amount is expected to be paid over the next few quarters.

The reversal of the tax provisions of approximately ₹ 1,432 crore had a positive impact on the consolidated Basic EPS for the quarter ending December 31, 2017 by approximately ₹ 6.29. Further, on account of the APA methodology, Infosys expects its overall effective tax rate to be lower by about 100 basis points for future periods covered under the APA.

## 7. Share buyback

The Board, at its meeting on August 19, 2017, approved a proposal for the Company to buyback its fully paid-up equity shares of face value of ₹ 5 each from the eligible equity shareholders of the Company for an amount not exceeding ₹ 13,000 crore. The shareholders approved the said proposal of buyback of Equity Shares through the postal ballot that concluded on October 7, 2017. The Buyback offer comprised a purchase of 11,30,43,478 Equity Shares aggregating 4.92% of the paid-up equity share capital of the Company at a price of ₹ 1,150 per Equity share. The buyback was offered to all eligible equity shareholders (including those who became equity shareholders as on the Record date by cancelling American Depository Shares and withdrawing underlying Equity shares) of the Company as on the Record Date (i.e. November 1, 2017) on a proportionate basis through the "Tender offer" route. The Company concluded the buyback procedures on December 27, 2017 and 11,30,43,478 equity shares were extinguished. The Company has funded the buyback from its securities premium and general reserve. In accordance with section 69 of the Companies Act, 2013, the Company has created 'Capital Redemption Reserve' of ₹ 56 crore equal to the nominal value of the shares bought back as an appropriation from general reserve.

## About Infosys Ltd.

Infosys is a global leader in technology services and consulting. We enable clients in 45 countries to create and execute strategies for their digital transformation. From engineering to application development, knowledge management and business process management, we help our clients find the right problems to solve, and to solve these effectively. Our team of 200,000+ innovators, across the globe, is differentiated by the imagination, knowledge and experience, across industries and technologies that we bring to every project we undertake.

Visit [www.infosys.com](http://www.infosys.com) to see how Infosys (NYSE: INFY) can help your enterprise thrive in the digital age.

## Safe Harbor

Certain statements in this release including those concerning our future growth prospects, predictability of the Company's tax obligations in respect of its US operations, the amount and timing of tax payments to be made by the Company, the impact on consolidated Basic EPS, and the Company's overall effective tax rate for future periods, are forward-looking statements intended to qualify for the 'safe harbor' under the Private Securities Litigation Reform Act of 1995, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding the profit margins for client contracts that are

executed in whole or in part by the Company's US operations, as well as changes in US tax laws. Additional risks that could cause actual results to differ materially are more fully described in our United States Securities and Exchange Commission filings including our Annual Report on Form 20-F for the fiscal year ended March 31, 2017. These filings are available at [www.sec.gov](http://www.sec.gov). Infosys may, from time to time, make additional written and oral forward-looking statements, including statements contained in the Company's filings with the Securities and Exchange Commission and our reports to shareholders. In addition, please note that any forward-looking statements contained herein are based on assumptions that we believe to be reasonable as of the date of this press release. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company unless it is required by law.

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*Infosys Limited and subsidiaries  
Condensed Consolidated Balance Sheets as of*

(In ₹ crore except share data)

	December 31, 2017	March 31, 2017
<b>ASSETS</b>		
<b>Current assets</b>		
Cash and cash equivalents	20,611	22,625
Current investments	2,481	9,970
Trade receivables	13,143	12,322
Unbilled revenue	3,663	3,648
Prepayments and other current assets	5,694	4,856
Income tax assets	537	-
Derivative financial instruments	84	284
<b>Total current assets</b>	<b>46,213</b>	<b>53,705</b>
<b>Non-current assets</b>		
Property, plant and equipment	11,835	11,716
Goodwill	3,727	3,652
Intangible assets	599	776
Investment in associate	-	71
Non-current investments	6,111	6,382
Deferred income tax assets	1,177	540
Income tax assets	5,514	5,716
Other non-current assets	779	797
<b>Total non-current assets</b>	<b>29,742</b>	<b>29,650</b>
<b>Total assets</b>	<b>75,955</b>	<b>83,355</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Current liabilities</b>		
Trade payables	502	367
Derivative financial instruments	10	2
Current income tax liabilities	2,536	3,885
Client deposits	151	32
Unearned revenue	2,313	1,777
Employee benefit obligations	1,452	1,359
Provisions	452	405
Other current liabilities	6,644	6,186
<b>Total current liabilities</b>	<b>14,060</b>	<b>14,013</b>
<b>Non-current liabilities</b>		
Deferred income tax liabilities	638	207
Employee benefit obligations	51	-
Other non-current liabilities	232	153
<b>Total liabilities</b>	<b>14,981</b>	<b>14,373</b>
<b>Equity</b>		
Share capital- ₹5 par value 2,40,00,00,000 (2,40,00,00,000) equity shares authorized, issued and outstanding 2,17,31,43,893 (2,28,56,55,150), net of 1,08,05,896 (1,12,89,514) treasury shares, as of December 31, 2017 (March 31, 2017), respectively	1,088	1,144
Share premium	158	2,356
Retained earnings	58,093	65,056
Cash flow hedge reserves	(2)	39
Other reserves	1,040	-
Capital redemption reserve	56	-
Other components of equity	541	387
<b>Total equity attributable to equity holders of the company</b>	<b>60,974</b>	<b>68,982</b>
Non-controlling interests	-	-
<b>Total equity</b>	<b>60,974</b>	<b>68,982</b>
<b>Total liabilities and equity</b>	<b>75,955</b>	<b>83,355</b>

Infosys Limited and subsidiaries  
Condensed Consolidated Statements of Comprehensive Income

(In ₹ crore except equity share and per equity share data)

	Three months ended December 31, 2017	Three months ended December 31, 2016	Nine months ended December 31, 2017	Nine months ended December 31, 2016
<b>Revenues</b>	<b>17,794</b>	<b>17,273</b>	<b>52,439</b>	<b>51,364</b>
Cost of sales	11,450	10,840	33,576	32,483
<b>Gross profit</b>	<b>6,344</b>	<b>6,433</b>	<b>18,863</b>	<b>18,881</b>
<b>Operating expenses:</b>				
Selling and marketing expenses	877	885	2,612	2,702
Administrative expenses	1,148	1,214	3,575	3,490
Total operating expenses	2,025	2,099	6,187	6,192
<b>Operating profit</b>	<b>4,319</b>	<b>4,334</b>	<b>12,676</b>	<b>12,689</b>
Other income, net	962	820	2,659	2,333
Share in associate's profit/(loss)	-	-	-	(5)
Write-down of investment in associate	-	-	(71)	-
<b>Profit before income taxes</b>	<b>5,281</b>	<b>5,154</b>	<b>15,264</b>	<b>15,017</b>
Income tax expense	152	1,446	2,925	4,268
<b>Net profit</b>	<b>5,129</b>	<b>3,708</b>	<b>12,339</b>	<b>10,749</b>
<b>Other comprehensive income</b>				
<i>Items that will not be reclassified subsequently to profit or loss:</i>				
Re-measurement of the net defined benefit liability/asset	18	(8)	21	(65)
Cumulative impact on reversal of unrealized gain on quoted debt securities on adoption of IFRS 9	-	-	-	(35)
Equity instruments through other comprehensive income, net	(2)	-	(2)	-
<i>Items that will be reclassified subsequently to profit or loss:</i>				
Fair value changes on derivatives designated as cash flow hedge, net	5	26	(41)	28
Exchange differences on translation of foreign operations	(86)	(47)	121	(60)
Fair value changes on investments, net	(25)	-	14	-
<b>Total other comprehensive income/, net of tax</b>	<b>(90)</b>	<b>(29)</b>	<b>113</b>	<b>(132)</b>
<b>Total comprehensive income</b>	<b>5,039</b>	<b>3,679</b>	<b>12,452</b>	<b>10,617</b>
<b>Profit attributable to:</b>				
Owners of the Company	5,129	3,708	12,339	10,749
Non-controlling interests	-	-	-	-
	<b>5,129</b>	<b>3,708</b>	<b>12,339</b>	<b>10,749</b>
<b>Total comprehensive income attributable to:</b>				
Owners of the Company	5,039	3,679	12,452	10,617
Non-controlling interests	-	-	-	-
	<b>5,039</b>	<b>3,679</b>	<b>12,452</b>	<b>10,617</b>
<b>Earnings per equity share</b>				
<b>Basic (₹)</b>	22.55	16.22	54.06	47.03
<b>Diluted (₹)</b>	22.53	16.22	54.02	47.02
<b>Weighted average equity shares used in computing earnings per equity share</b>				
<b>Basic</b>	2,275,074,804	2,285,651,730	2,282,186,771	2,285,638,678
<b>Diluted</b>	2,276,381,570	2,286,229,042	2,284,287,492	2,286,076,462

**NOTES:**

1. *The unaudited **Condensed Consolidated Balance sheets and Condensed Consolidated Statements of Comprehensive Income** for the three months and nine months ended December 31, 2017 have been taken on record at the Board meeting held on January 12, 2018*
2. *A Fact Sheet providing the operating metrics of the company can be downloaded from [www.infosys.com](http://www.infosys.com)*
3. *Other income for three months and nine months ended December 31, 2017 includes interest on income tax refund of ₹ 200 crore and ₹ 262 crore respectively*
4. *During the quarter ended December 31, 2017, on account of the conclusion of an Advance Pricing Agreement (“APA”) with the U.S. Internal Revenue Service (“IRS”), the Company has in accordance with the APA, reversed income tax expense provision of ₹ 1,432 crore which pertains to previous periods which are no longer required. Consequently, profit for the period has increased and therefore has led to an increase in Basic earnings per equity share by ₹ 6.29 for quarter ended December 31, 2017 and ₹ 5.81 for nine months ended December 31, 2017*
5. *During the quarter ended June 30, 2017, the Company has written down the entire carrying value of the investment in its associate DWA Nova LLC, an Infosys Innovation Fund Investment. The impact of write down on Q1 18 net profit is ₹ 71 crore*